



## International Trade Events Newsletter

August 22, 2018

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Welcome to Enterprise Florida's International Trade Events Newsletter!

### Upcoming Enterprise Florida Events

- [Medical Fair Asia](#) (Singapore)
- [The Green Expo](#) (Mexico City, Mexico)
- [Export Trade Mission to Kenya and Tanzania](#) (Nairobi, Kenya and Dar es Salaam, Tanzania)
- [Medica 2018](#) (Dusseldorf, Germany)
- [Marine Equipment Trade Show](#) (Amsterdam, The Netherlands)
- [Export Sales Mission to Dominican Republic](#) (Santo Domingo, Dominican Republic)
- [Japan International Aerospace Exhibition 2018](#) (Tokyo, Japan)
- [Arab Health 2019](#) (Dubai, United Arab Emirates)

Click to see upcoming [Partner Trade Events](#)

*Events are listed in order by date. Please contact individual event organizers for additional information.*

## Enterprise Florida Trade Events

### [Medical Fair Asia](#)

August 29 - 31, 2018 | Singapore

Medical Fair Asia continues to be Southeast Asia's most definitive event for the medical and healthcare industry. Bringing together the region's hospital, diagnostic, pharmaceutical, medical and rehabilitation sectors, Medical Fair Asia provides the perfect platform for business. Enterprise Florida has secured exhibit space for Florida companies to showcase their products and services. [Target Sector Trade Show Grants](#) are available to help offset your exhibition cost in this show.

**Contact:** Michael Schiffhauer | Enterprise Florida Inc. | [mschiffhauer@enterprise-florida.com](mailto:mschiffhauer@enterprise-florida.com) | 407.956.5634

### [The Green Expo](#)

September 4 - 6, 2018 | Mexico City, Mexico

The Green Expo is Latin America's leading environmental industry event, designed to present and promote new technologies to

tackle issues arising from climate change and urban development. The primary focus areas of this event include innovative water treatment systems and solutions, technology for the development of green building projects, solutions for the efficient use of energy and the generation of energy from renewable resources, and waste management/recycling. [Target Sector Trade Show Grants](#) are available to help offset your exhibition cost in this show.

**Contact:** Ana Arroyo | Enterprise Florida Mexico Office | [enterprisefloridamexico@negocios-internacionales.net](mailto:enterprisefloridamexico@negocios-internacionales.net) | 011 (52-55) 2455-3971 to 73

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### [Export Trade Mission to Kenya and Tanzania](#)

**November 2 - 9, 2018 | Nairobi, Kenya and Dar es Salaam, Tanzania**

Enterprise Florida will lead a delegation of Florida manufacturers and services providers to further trade relations between Florida and two of the largest economies in the East Africa Community: Kenya and Tanzania. Enterprise Florida is collaborating with the U.S. Commercial Service (USCS) in Nairobi and Dar es Salaam to coordinate the mission and facilitate business to business meetings for the Florida participants. The Gold Key Service fee is \$2,400 per company, however, small and medium-sized Florida companies may qualify for a [Enterprise Florida Gold Key Grant](#) which will offset 100% of this fee.

**Contact:** Joseph Bell | Enterprise Florida Inc. | [jbell@enterpriseflorida.com](mailto:jbell@enterpriseflorida.com) | 813.276.9430  
Kristian Jenkins | Enterprise Florida Inc. | [kjenkins@enterpriseflorida.com](mailto:kjenkins@enterpriseflorida.com) | 407.956.5694

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### [Medica 2018](#)

**November 12 - 15, 2018 | Dusseldorf, Germany**

MEDICA is the premiere global Life Sciences/Medical trade show. Many of Florida's top medical companies will promote their goods and services from the Florida Pavilion for the 24th consecutive year. Enterprise Florida has secured space for a Florida Pavilion and individual booths are being offered for Florida companies to co-exhibit within the pavilion. Space is limited and will be sold on a first-come, first served basis. [Target Sector Trade Show Grants](#) are available to help offset your exhibition cost in this show.

**Contact:** Michael Schiffhauer | Enterprise Florida Inc. | [mschiffhauer@enterpriseflorida.com](mailto:mschiffhauer@enterpriseflorida.com) | 407.956.5634

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### [Marine Equipment Trade Show \(METS\)](#)

**November 13 - 15, 2018 | Amsterdam, The Netherlands**

METS is the world's largest trade exhibition of marine equipment, materials and systems and technologies. Serving as a platform for innovation and market development, METS is truly an international business-to-business exhibition for the overall marine leisure industry; including superyacht development, marina design, and yards and composites. [Target Sector Trade Show Grants](#) are available to help offset your exhibition cost in this show.

**Contact:** Larry Bernaski | Enterprise Florida, Inc. | [lbernaski@enterpriseflorida.com](mailto:lbernaski@enterpriseflorida.com) | 904.359.9350

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### [Export Sales Mission to Dominican Republic](#)

**November 13 - 16, 2018 | Santo Domingo, Dominican Republic**

Enterprise Florida will lead a delegation of Florida manufacturers and services providers to further trade relations between Florida and the Dominican Republic. Facilitated by the U.S.-Central America Free Trade Agreement, the U.S. has become the chief trading partner for the Dominican Republic and exporters benefit from reduced tariffs and barriers. Enterprise Florida is

collaborating with the U.S. Commercial Service to coordinate the mission and facilitate business to business meetings for the Florida participants. Small and medium-sized Florida companies may qualify for a [Enterprise Florida Gold Key Grant](#) which will offset 100% of the Gold Key Service fee.

**Contact:** Alejandra Henao | Enterprise Florida Inc. | [ahenao@enterpriseflorida.com](mailto:ahenao@enterpriseflorida.com) | 305.808.3670

### [Japan International Aerospace Exhibition 2018](#)

**November 28 - 30, 2018 | Tokyo, Japan**

Florida aviation and aerospace companies are invited by Enterprise Florida, Inc., the Consulate of Japan, and the Florida Delegation, Southeast U.S./Japan Association, to participate in the Japan International Aerospace Exhibition 2018. Japan is the largest aerospace industrial market in Asia and the Japanese aerospace industry has a huge potential for growth. The exhibition is expected to bring together approximately 20,000 participants that represent a diverse range of aerospace-related businesses: air frames/air components, engines, space equipment/services, material/consumables, manufacturing/processing machines, and more. [Target Sector Trade Show Grants](#) are available to help offset your exhibition cost in this show.

**Contact:** Michael Cooney | Enterprise Florida, Inc. | [mcooney@enterpriseflorida.com](mailto:mcooney@enterpriseflorida.com) | 407.956.5678

### [Arab Health 2019](#)

**January 28 - 31, 2019 | Dubai, United Arab Emirates**

Join Enterprise Florida at Arab Health – the largest healthcare event for the Middle East. Over 5,000 exhibitors utilize this show as a launch platform for new healthcare-related products and services. Enterprise Florida has secured space for a Florida Pavilion at this show with individual booths available for companies to exhibit and gain exposure to one of the fastest-growing healthcare markets in the world. [Target Sector Trade Show Grants](#) are available to help offset your exhibition cost in this show.

**Contact:** Michael Schiffhauer | Enterprise Florida Inc. | [mschiffhauer@enterpriseflorida.com](mailto:mschiffhauer@enterpriseflorida.com) | 407.956.5634

## Partner Trade Events

### Seminars and Workshops

#### [Grow your Sales, Brand, and Business in Israel](#) - (New)

**September 12, 2018 | Webinar 11:00 AM EST**

Organizer: IBT Online

Contact: Samantha Soffici | [ss@ibt.onl](mailto:ss@ibt.onl)

#### [Suriname Trade & Investment Forum and Luncheon](#) - (New)

**September 20, 2018 | Miami, Florida**

Organizer: Consulate General of Suriname in Miami

Contact: Consul General Marsha Renfurm

[|surcgmia@bellsouth.net](mailto:surcgmia@bellsouth.net)

## Conferences

#### [FlyPharma US](#)

**September 11 - 12, 2018 | Miami, Florida**

Organizer: Organizer: Samedan Ltd & Miami International Airport

Contact: Rhian Goldsbrough | [rhian@samedanltd.com](mailto:rhian@samedanltd.com)

#### [41st Annual Joint Meeting of the Japan-U.S. Southeast and Southeast U.S. Japan Associations](#)

**October 18 - 20, 2018 | Tokyo, Japan**

Organizer: Florida Delegation, SEUS/Japan Association

Contact: Dave Woodward | [info@fl-seusjapan.org](mailto:info@fl-seusjapan.org)

#### [AFRICANDO 2018](#)

**September 25 - 28, 2018 | Miami, Florida**

#### [Third Annual Customs Brokers & Freight Forwarders Conference of the Americas](#)

Organizer: Africa Trade Development Center/The Foundation for Democracy in Africa  
Contact: The Foundation for Democracy in Africa  
| [agoacsonet@democracy-africa.org](mailto:agoacsonet@democracy-africa.org)

**November 12 - 14, 2018 | Miami, Florida**  
Organizer: Florida Customs Brokers & Forwarders Association, Inc.  
Contact: Cinthya Montiel-Hernandez | [events@fcbf.com](mailto:events@fcbf.com)

**2018 Florida International Trade and Cultural Expo - (New)**

**October 17 - 18, 2018 | Ft. Lauderdale, Florida**  
Organizer: Broward County Government  
Contact: Paola Isaac Baraya | [pisaac@broward.org](mailto:pisaac@broward.org)

## Trade Shows and Exhibitions

**GEC+Taipei 2018 - (New)**

**September 26 - 29, 2018 | Taipei, Taiwan**  
Organizer: Taipei Economic and Cultural Office in Miami / National Association of Young Entrepreneurs, R.O.C. (Taiwan)  
Contact: Alice Chan | [gecplustaipei@gmail.com](mailto:gecplustaipei@gmail.com)

**Taiwan International AIoT Show**

**October 9 - 12, 2018 | Taipei, Taiwan**  
Organizer: Taiwan Trade Center Miami  
Contact: Mary Anne Carabeo  
| [maryannecarabe@taitra.org.tw](mailto:maryannecarabe@taitra.org.tw)

**Taiwan InnoTech Expo**

**September 27 - 29, 2018 | Taipei, Taiwan**  
Organizer: Taiwan Trade Center Miami  
Contact: Mary Anne Carabeo  
| [maryannecarabeo@taitra.org.tw](mailto:maryannecarabeo@taitra.org.tw)

**Kaohsiung Food Show - (New)**

**October 25 - 28, 2018 | Kaohsiung, Taiwan**  
Organizer: Taiwan External Trade Development Council  
Contact: Suwen Yang | [suwenyang@taitra.org.tw](mailto:suwenyang@taitra.org.tw)

**TAITRONICS - (New)**

**October 8 - 11, 2018 | Taipei, Taiwan**  
Organizer: Taiwan External Trade Development Council  
Contact: Suwen Yang | [suwenyang@taitra.org.tw](mailto:suwenyang@taitra.org.tw)

## Trade Missions

**FinTech Roadshow to Brazil - Trade Mission**

***(Trade Grants Available)***  
**September 17 - 18, 2018 | São Paulo, Brazil**  
Organizer: PHM International for the U.S. Commercial Service  
Contact: Gillian Hall | [admin@phmintl.com](mailto:admin@phmintl.com) or Paul Frost  
| [Paul.Frost@trade.gov](mailto:Paul.Frost@trade.gov)

**Infrastructure Opportunities in Central America: Roadshow to Costa Rica & Honduras**

**October 29 - November 2, 2018 | Costa Rica & Honduras**  
Organizer: U.S. Commercial Service  
Contact: Ricardo Cardona | [Ricardo.Cardona@trade.gov](mailto:Ricardo.Cardona@trade.gov)

**Site Visit to the Port of Veracruz, Mexico - (New)**

**October 10, 2018 | Veracruz, Mexico**  
Organizer: U.S. Commercial Service Mexico  
Contact: Alicia Herrera | [Alicia.Herrera@trade.gov](mailto:Alicia.Herrera@trade.gov)

**Business Development and Trade Mission Ireland & UK**

***(Trade Grants Available)***  
**December 3 - 7, 2018 | Dublin, Ireland & London, UK**  
Organizer: Florida Chamber of Commerce  
Contact: Dan Tapia | [dtapia@flchamber.com](mailto:dtapia@flchamber.com)

**Global Tampa Bay Export Sales Mission to Chile**

***(Trade Grants Available)***  
**October 22 - 25, 2018 | Santiago, Chile**  
Organizer: Global Tampa Bay  
Contact: Devon Barnett | [dbarnett@pascoedc.com](mailto:dbarnett@pascoedc.com)

## Additional Resources

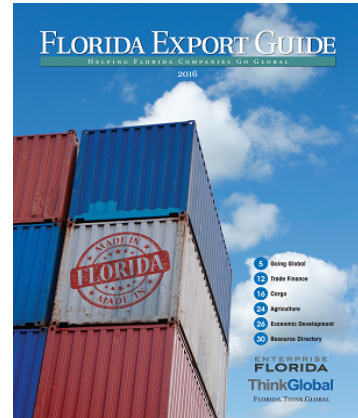
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Florida Export Guide



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